

# LEADING YOUR TEAMS & ENGAGING YOUR PEOPLE TRAINING

Purpose, vision, objectives and engaging people – these are all vital elements in aligning your teams and business plan. This course focuses on the strategic approach needed to engage your people with your commercial plans for the business.

## MAIN BENEFITS:

- + Be able to identify and practise different leadership approaches.
- + Have a better understanding of your people and teams and how best to motivate and lead them.
- + Understand the key principles on how best to engage, coach and motivate your people.
- + Have a renewed confidence in how to lead your team.

## WHAT YOU'LL LEARN:

- + Your business purpose and how it translates into the company vision.
- + How to make the company vision come alive for everyone.
- + How to develop business objectives that support the vision.
- + How to improve communication and commitment.
- + The part people play in success and how to keep them engaged and motivated to drive results.
- + How to instil an improved sense of purpose, ownership and self-esteem in your people.
- + Different techniques and approaches to help you become a better manager.
- + Identifying the true business culture and assessing whether it needs to change.
- + What's really meant by 'company values' and how that relates to company culture and vision.

## WHO SHOULD DO THIS COURSE?

Leaders and new managers.

## COURSE DATES

This is a bespoke course which we'll design for you and however many delegates you'd like to attend.

Please get in touch to discuss dates and availability.

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